

# MASTER OF ADVANCED MANAGEMENT (M.A.M.) PROGRAM

The Yale School of Management offers a one-year program leading to the degree of Master of Advanced Management (M.A.M.). Satisfactory completion of an M.B.A. or equivalent degree program is requisite for admission to the M.A.M. program. A student may also be admitted if the student has completed the required core curriculum of an M.B.A. or equivalent degree program—provided the M.B.A. or equivalent degree-granting school will count credit earned during the M.A.M. at Yale toward the M.B.A. or equivalent degree, thus enabling the student to earn the M.B.A. or equivalent degree prior to earning the M.A.M. The M.A.M. degree will be conferred only after Yale SOM receives confirmation from the M.B.A. institution that the student has completed all M.B.A. or equivalent degree requirements or is only missing the presentation of the final thesis. Yale SOM will have the prerogative to rescind the conferred M.A.M. degree if the student fails to submit, present, and pass the final thesis of their M.B.A. degree in due time.

The program, established in 2012, is only open to individuals who have received an M.B.A. or equivalent degree, or are in the process of doing so as described above, from a school that is an internationally recognized Global Business School. The program requires a year of full-time study in residence, during which the student completes 40 units of coursework (the equivalent of ten term-long classes).

Of the 40 units of coursework, 36 units are chosen from the elective offerings listed in School of Management Courses for 2025–2026 or from approved offerings in other Yale schools and departments. An additional 4 units of coursework comprise the required M.A.M. curriculum.

To learn more about the Master of Advanced Management program, visit <https://som.yale.edu/mam>.

## ENROLLMENT REQUIREMENT

The M.A.M. must be completed in two consecutive terms of full-time study, unless a student receives advance permission from the dean of students to take a leave of absence (see Leaves of Absence in the chapter General Information). Fulfillment of this enrollment requirement is not precluded by any of the following:

- The compression of the academic calendar caused by public health directives, as long as the student completes the normal academic credit units;
- Visa delays or travel restrictions that result in enrollment from a non-U.S. location and/or the lack of F-1 visa status for a part of the academic year;
- Virtual participation in courses due to emergencies as defined by SOM academic policy, public health directives, travel restrictions, or visa delays;
- Enrollment beginning in the spring term should the school make an allowance for this in response to national emergencies, public health directives, or travel restrictions.

## NUMBER OF COURSE UNITS

A student must:

1. Achieve credit, i.e., a grade of Pass or better, in 40 units of coursework. Successful completion of more than 40 units of course work does not compensate for failure to complete any other degree requirement or to meet the quality standard; and
2. Enroll in and receive a grade in a minimum of 20 units of coursework in each term. Students in their second term may request permission from Academic Affairs and Student Life to enroll in fewer units if they will otherwise satisfy the M.A.M. degree requirements; and
3. Achieve credit in the M.A.M. required curriculum.

## QUALITY STANDARD

Failure to meet the quality standard for the M.A.M. program results in dismissal from the program. A student falls short of the quality standard if the student:

1. Fails to receive credit in 40 units of coursework by the end of the normal period of residency; or
2. Accumulates a grade of Fail in more than 4 units of all coursework; or
3. Accumulates Pass or Fail grades in more than 10 units of all coursework.

Further information on academic grounds for dismissal, the Academic Standards Committee, and appeals of academic dismissal can be found in the chapter Rights and Responsibilities of Students.

## GRADES

There are five grades at Yale SOM: High Honors, Honors, Proficient, Pass, and Fail. The grade distribution that instructors use, and the policy with respect to the reporting of grades on official transcripts, are described below.

- **HH: High Honors** Up to top 10 percent of class. Reported on transcript.
- **H: Honors** Next 25 percent. Reported on transcript.
- **PR: Proficient** Next 55 percent. Not reported on transcript.
- **P: Pass** Lowest 10 percent in core courses; guideline of 5 percent in electives. Not reported on transcript.
- **F: Fail** An absolute standard; no minimum requirement. To the extent it is used, the F grade counts toward the 10 or 5 percent Pass category. Not reported on transcript.<sup>1</sup>

Once grades are officially recorded, they may not be changed except in cases in which a mathematical error has been made in computing the grade or a clerical error has been made in recording it. Students seeking correction to a grading error must contact the instructor within two weeks (ten working days) from the receipt of the grade.

If a student takes a course in another school at Yale, the SOM registrar will ask the instructor to submit the grade according to the SOM grade scale.

<sup>1</sup> F grades in required courses require remediation. The failed required course is not reflected on the official transcript until remediated. Elective courses with F grades are

not reflected on the official transcript. Students must replace failed electives with other electives to meet total credit requirements for graduation.

## **REMEDICATION OF FAILING GRADES IN REQUIRED COURSES**

A student who fails a required course must remediate the failing grade through an alternate activity approved by the instructor. In no case will a grade higher than Pass be recorded when a failed core course is remediated. A student is required to remediate failing grades in all core courses to graduate from the program.

## **MANAGEMENT SCIENCE MAJOR**

The Management Science major is a general program focusing on the application of statistical modeling, data warehousing/mining, programming, forecasting, and operations research techniques to the analysis of problems of business organization and performance.

M.A.M. and M.M.S. in Global Business and Society students at the Yale School of Management may pursue an optional major in management science drawing on Yale SOM faculty's broad expertise in applying quantitative methods to challenges in business and management. Students will earn the major by completing a minimum of 16 units of eligible courses.

International students who pursue the Management Science major will have the opportunity to qualify for an additional two-year STEM extension of the Post-Completion OPT work permission. Students wishing to declare the Management Science major must meet the deadlines referenced in the SOM academic calendar (see the chapter Calendars). Further information about eligibility and requirements for the STEM OPT extension is available through Yale's Office of International Students and Scholars (<https://oiss.yale.edu>).

## **ADMISSIONS**

Application to the M.A.M. program is conducted electronically. For requirements and additional information, see <https://som.yale.edu/mam>.